

## **NEGOTIATION NOTAM # 11**

**DATE:** January 18<sup>th</sup>, 2011  
**PLACE:** Fairfield Inn, Lafayette, LA

**TIME:** 8am – 4:00pm  
**CLIMATE:** Hazy

### **IN ATTENDANCE**

**FOR THE UNION:** Bruner, Baker, Bingham, Rider  
**FOR THE COMPANY:** Tucker, Phillips, Boudreaux, Beinvenue, Kidder

Today your Negotiating Team had its twelfth session of Negotiations with the Company. The two groups met to review the Company's costing of the Union's initial economic proposal. The Company offered no counter-proposal, however they were very open with the methods at which they used to cost the Union's economic proposal.

This afternoon's session was spent clarifying data contained in the Company's costing of the Union's economic proposal. Both sides agreed that more discussions will be required.

It's evident that the current economic situation is not conducive to a positive negotiation environment. However, the Union has no intention of basing the next three years on current economic conditions. The Union has faith that Company management will ensure a successful future and we look forward to working with them toward that goal.

Your negotiating team will continue to forge ahead.

Please send any questions or comments related to negotiations to [eboardlocal107@gmail.com](mailto:eboardlocal107@gmail.com).

### **CONTINUING TO LEAD AS A CATEGORY OF ONE**

**NEXT MEETING:** Wednesday, January 19<sup>th</sup>, 2010 / Fairfield Inn, Lafayette, LA      Time: 8:00am

In Solidarity,  
*The Local 107 Contract Negotiating Team*